For more information, please visit

OMWBE at any one of three convenient

locations:

## Olympia Main Office

406 South Water Street P.O. Box 41160 Olympia, WA 98504-1160 Main: (360) 753-9693

Toll Free: (866) 208-1064

Fax: (360) 586-7079

Email: dbess@omwbe.wa.gov

#### **Seattle Office**

Small Business Administration Seattle District Office 1200 Sixth Avenue, Suite 1700 Seattle, WA 98101 Main: (206) 753-7356

### **Tacoma Office**

Fax: (206) 553-0194

Small Business Administration Tacoma District Office 1101 South Yakima Avenue Tacoma, WA 98405 Main: (253) 680-7393

Or visit our website at:

www.omwbe.wa.gov

# What DBEs Are Saying About the Program

..... this week's class was another winner. I really thought I knew what needed to be done to track and manage the financial end of my business until I took this

Increasing Sales Without Growing Broke Workshop Tacoma, 2003

class. While I was right about needing an accountant, I surely did not know how to ensure that the financial position of the company was solid and what the accountant should be doing for me.

I really believe that a lot of small business owners should have this class .... This class opened my eyes.

Trena Payton, PMP Managing Member ABN Technologies, LLC

I had absolutely no idea of what was available to companies and people for free. As a SCORE counselor I

Contracting & Training Workshop Tacoma, 2003 will tell every woman and DBE that they cannot afford to not take one day off to come to this seminar.

Small businesses and large companies would spend thousands for the insight and

experience of all the presenters in this room today.

Aine Burlot SCORE Counselor U.S. Small Business Administration

Electronic Bid Notification Thank you for the information. We have ordered the plans and will bid the project. We appreciate the tip as we cannot keep pace with the myriad of projects bidding.

Lynda Chandler, Owner Chandler Construction, Inc.

# DBE Supportive Services

Washington State
Department of Transportation
Disadvantaged Business Enterprises
Supportive Services Program

Expanding your business

Building your capabilities

Partnering with you





### Overview

The Washington State Department of Transportation Disadvantaged Business Enterprises



OMWBE Olympia Office

("DBE") Supportive Services
Program (the "Program") is designed to provide socially and economically disadvantaged businesses with

technical assistance and training to enable such businesses to compete on an equal basis for prime and subcontracts.

The Program is managed and administered under the auspices of the Washington State Office of Minority and Women's Business Enterprises ("OMWBE").

"Our commitment is to respond to the needs of our DBE clients helping them achieve their goals."

Brenda Richardson, Director WSDOT Office of Equal Opportunity

"Leveraging our joint capabilities and experience will provide added resources to empower our local businesses to reach their maximum capacity."

Juan Huey-Ray OMWBE

## How the Program Works

Program services are available to all certified DBEs engaged in highway or transit related fields of work. For DBE certification, firms must meet all applicable federal program eligibility requirements. Contact OMWBE for more information on certification eligibility and application procedures.

Training and counseling are available in two forms: workshops and individual counseling sessions at the

firm's place of business or on the internet.

An initial needs assessment is conducted over the phone with an OMWBE



ADPCS, Inc. 140th Ave/Way SE Widening Project

program specialist to ascertain the appropriate service needs.

Post-counseling assessments will assist in determining the need for follow-up work.

For more information, contact OMWBE at dbess@omwbe.wa.gov; or visit the program website at www.omwbe.wa.gov.

All training and counseling services are provided at <u>no charge</u> to certified DBEs

### Service Areas

OMWBE has assembled a team of experienced consultants to assist OMWBE in providing business development counseling and training. These services are designed to enable firms to perform in the following critical areas:

- · Assembly of construction bid packages
- Blueprint take-offs/estimating/bidding
- Bonding/insurance assistance
- Business plan development
- Construction management/project control/ contract administration
- Consultant proposal preparation
- · Financial Management
- Financing application preparation
- Long term development
- Marketing
- Office management & record keeping

Other services include:

- Bid notification
- Full service construction plan centers in Seattle & Tacoma. Plan center services in Spokane available through OMWBE's consultant.
- Pre-certification assistance QWIKCHEK lets you determine the likelihood of certification eligibility online at www.omwbe.wa.gov

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